

THE HIGHEST QUALITY LEAD PENCILS
THE "HIGHER" BRAND

We Sell to Merchants Only
W. M. HOYT Company
 Wholesale Grocers Chicago

STATIONERY—Continued

PASS BOOKS

	Per gro	Per doz
No. 569, printed, "General Store," press-board covers, 3 1/2 x 6 in., 36 pages	85	10
No. 684, plain, no printing, press-board covers, 3 1/2 x 6 in., 36 pages	1 50	15
No. 106, printed "Grocers," press-board covers, 3 1/2 x 6 in., 36 pages	2 50	25
No. 102, printed "Groceries," press-board cover, 3 1/2 x 6 in., 40 pages	3 00	30
No. 569, 106, 102, and 684		
No. 568, printed, "Grocers," pliable cloth cover, 3 1/2 x 6 in., 72 pages		

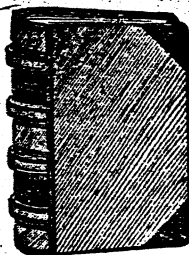
MISCELLANEOUS

	Per doz
No. 236, drafts books 50 each, 11x3 1/4	75
No. 631, receipt book, 50 in each book, 3 1/2 x 11 1/4	75
No. 284, note books, 50 in each, 11x3 1/4	75

COUNTER BOOKS

No. 972, counter books, manila paper, marble paper sides, cloth back, 5 1/2 x 11 1/4, 200 pages. Per doz..... 85

No. 277 1/2, order book, 3 1/2 x 8 1/4 in. duck cover, with pencil holder, 240 pages, per doz..... 95



No. 208, Invoice

COUNTER DUPLICATING SALES BOOKS
(60 Days)

No. 6890, heavy carbon in each book, 15 lines to page, 50 sheets to book, numbered 1 to 50, per doz..... 25

CREDIT COUPONS—Allison's
(60 Days)

Allison's improved credit coupon check books. Every merchant should have these, as they will do away with the pass book system. They are handy and accurate. Put up in books of \$2.00, \$5.00, \$15.00 and \$20.00 denominations. One kind or Not Covers and assorted numbered pens numbered

50 books for.....	1 50	1 75
100 books for.....	2 50	3 00
500 books for.....	11 50	14 00
1000 books for.....	20 00	25 00

COUPON PASS BOOKS—Allison's
(60 Days)

A Pass Book and Credit Coupon combined. Orders filled for any quantity. Per 100 books

Two-dollar books.....	2 25
Three-dollar books.....	3 25
Five-dollar books.....	5 25
Ten-dollar books.....	10 50
Twenty-dollar books.....	20 00

PLAYING CARDS
(60 Days)



Radium. Radium, linen finish. Elegant card for the money..... 1 75
Hornet. Hornet, extra quality. Regular 25c card..... 95



No. 999. U. S. Steamboat, extra quality..... 85
No. 908, Bicycle, air cushion or linen finish, best 25c card on the market..... 2 00



No. 606, Congress, beautiful assorted picture backs, 1/4 doz in display box; the finest card made. In any quantity..... 3 75
No. 515, Picket, hard process finish, Octopus, Fort and Post backs..... 1 25



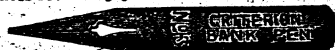
No. 1001, Society, gilt edge, put up in tick escape box..... 1 85
Liberty Bell, very good card to retail for 25c. One pack free with every dozen..... 1 85

STEEL PENS
CRITERION

All styles of "Criterion" pens are noted for their smooth writing qualities, perfect finish and general uniformity. Per gro



No. 2, fine point, medium flexibility. This style pen has been successfully used in the schools of the largest cities in the United States for many years..... 29



No. 3, fine point, long nib. For general banking or business purposes. One of the old time favorites that will always be popular..... 29



No. 4, The ever popular Falcon shape in a non-corrosive finish. The pen which suits any style hand..... 25

ESTERBROOKS

No. 16, Hawk, known as an excellent business pen, built to the Falcon's popularity. Extra light. Per gross..... 25

STEEL PENS—Continued
ESTERBROOK'S



No. 648, Esterbrook Falcon, writes the most popular pen in use for general business purposes. 1 gro in box. Per gross..... 25
No. 312, Judges' Quill; a large engrossing pen, fine point. 1 gro in box. Per gross..... 25



No. 315, Probate, Stub; a large engrossing pen with long nib and medium point. 1 gro in box. Per gross..... 25
No. 442, Jackson; Easy writing stub, Falcon shape, 1 gro in box..... 25

SPENCERIAN



No. 1, College. Point fine, double elastic action. Per gross..... 25



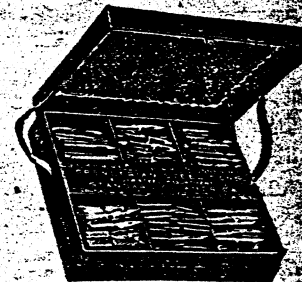
No. 2, Counting House. Point fine; adapted to the use of correspondence. Per gross..... 25

No. 5, School, points fine, used in all schools. Per gross..... 25



No. 25, Falcon. Point fine, perfect pen for easy writing. Per gross..... 25
No. 26, Congressional, point blunt and circular, easy quill action. Per gross..... 25

PEN ASSORTMENTS



No. 300, Three Gross Silver Steel Pen Assortment. This assortment consists of the following number bars of Spencerian steel pens:

- 1 gross No. 1 extra fine point
- 1 gross No. 2 silvered fine point
- 1 gross No. 3 silvered medium fine point
- 1 gross No. 5 silvered stiff and smooth
- 1 gross No. 35 silvered medium stub point
- 1 gross No. 40 silvered medium fine point

Price..... 25
No. 4, Spencerian One Gross Pen Assortment, containing 12 slide paper boxes, to retail at 15c each, 1 doz sent one kind free in box, assorted as follows:

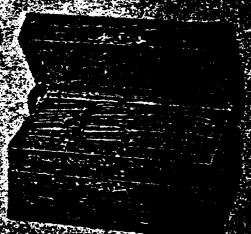
- 3 doz Spencerian No. 1
- 3 doz Spencerian No. 2
- 4 doz Spencerian No. 25 Silvered
- 2 doz Spencerian No. 35 E

Per assortment..... 25



No. 67, Eagle Steel Pen Assortment, contains 12 slide paper boxes, to retail at 15c each, 1 doz sent one kind free in box, assorted as follows:

- 3 doz Spencerian No. 1
- 3 doz Spencerian No. 2
- 4 doz Spencerian No. 25 Silvered
- 2 doz Spencerian No. 35 E



STATIONERY—Continued

FOUNTAIN PENS

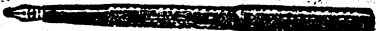
(60 Days)

**THE SANFORD & BENNETT
FOUNTAIN PENS**

The construction of these pens is based on scientific principles; the best materials that money can buy are used; the best skilled labor known to the trade is employed, and the smallest detail from start to finish of these goods has the close attention of the manufacturer. The goods are guaranteed absolutely perfect in every particular.



No. 44, Chased holder, 14K No. 4 pen. Each 1 15
No. 55, Chased holder, 14K No. 5 pen. Each 1 35

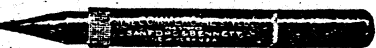


No. 22, Gold mounted holder, 14K No. 2 pen. Each..... 1 15



No. 4, Commercial Self-filler, 14K No. 4 pen. Each..... 1 25
No. 6, Autopen Non-leakable Self-filler; can be carried in any position without danger of leaking.—14K No. 2 pen. Each..... 1 45

FOUNTAIN INK PENCIL



The Commercial Stylo Ink Pencil, made of the finest quality red vulcanized rubber, point is genuine iridium platinum, which gives smooth, easy action. Each..... 65
The Gravity Stylo Ink Pencil has platinum non-corrosive needle. It always works and will last a lifetime. Serves the purpose of both pen and pencil. Each..... 75

INK

CARTER'S

Black, 2-oz. boxes 3 doz. Per box..... 90



SANFORD'S

Black, 2-oz. boxes 3 doz. Per box..... 90

CARTER'S RED INK

Red, 1 1/4-oz. boxes 1 doz. Per box..... 39

CARTER'S WRITING FLUID

Blue-Black

Pints, with patent pour-out..... 32 Per bottle 3 50
Quarts, with patent pour-out..... 49 Per bottle 5 65

**CARTER'S COMBINED WRITING
AND COPYING FLUIDS**

Quarts, with patent pour-out. Per bottle..... 70

**CARTER'S \$2.85 HOUSEHOLD
ASSORTMENT**

Contains	Retail
3 doz 2-oz bottles of Black Ink.....	1 50
3 doz 2-oz bottles of Mucilage.....	1 50
1 doz 1-oz bottles of Liquid Glue.....	1 25
3 doz Loos Cement, on display card.....	30
2 doz Glue Pencils, on display card.....	30
Costs you complete.....	5 20
Your profit.....	2 65
or, almost 100 per cent.	

MUCILAGE

(60 Days)



FORT DEARBORN

Positively the finest made, 2-oz with brush, wood boxes containing 1 doz bottles, per box..... 28

**CARTER'S PHOTO
LIBRARY PASTE**

A perfect adhesive, white, in 2-oz bottles, with metal screw cap and brush, boxes 1 doz. per box..... 39

PENHOLDERS

(60 Days)



No. 612, penny penholders, glass finish, straight handle, black tip; boxes 1/2 gro. per box..... 45



No. 1000, Taper, polished in bright and attractive colors, having tip in contrasting color, finished with new "dot" design. Put up 1 doz on card with easel stand or can be hung up, per card..... 39



No. 395

No. 395, extra high-grade holder, with cork tip; 1 doz in box, per box..... 55



SOFT RUBBER 379

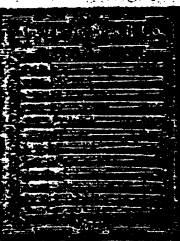
No. 379, Pneumatic, extra high grade with patent rubber tip, 1 doz on card, per card..... 39

No. 711, Cork Tip Penholders, assorted colors, with a Spencerian silvered steel pen inserted in each holder; 1 doz in display carton, per doz..... 39

**COMBINATION PEN AND
PENCIL HOLDER**



No. 1213, Combination Pen and Pencil Holder, round, polished in six attractive colors and finished in the new chased fish bone design, having gilt reversible ends containing pencil, pen and rubber. One doz on easel stand card or can be hung up for display; assorted colors; per card..... 38



No. 1000

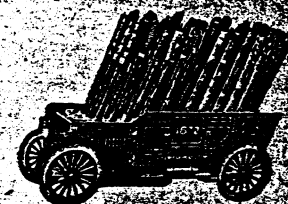
No. 1000, made up of assorted cork, rubber and metal tipped penholders; 1 doz on display card; per card..... 58

No. 711, Cork Tip Penholders, assorted colors, with a Spencerian silvered steel pen inserted in each holder; one doz in display carton, per doz..... 39

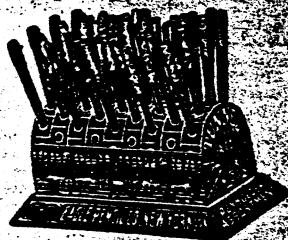
**FANCY PENHOLDER
ASSORTMENTS**



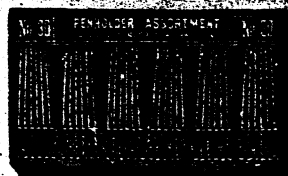
No. 1165, STADIUM PENHOLDER ASSORTMENT, consisting of 3 doz of the most popular business styles; any one penholder can be readily removed without disturbing the others; per box..... 39



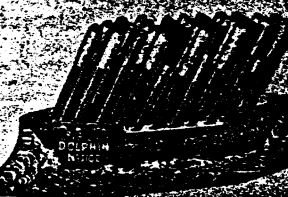
No. 1572, Automobile Penholder Assortment, extra fine quality; rubber, cork and plastic ends; the automobile will sell the penholders; 3 doz in box; per box..... 39



No. 32, Tunnel assortment, cork, hard or soft rubber, metal, polka dot tips; any kind desired in here; 3 doz to assortment; fine five-center; per box..... 39




No. 30, Penholder Assortment, consisting of 3 doz tips; are finished in polka dot design, tapering ends; and mounted in low; per box..... 39




No. 1705, Penholder Assortment, consisting of 3 doz tips; are finished in polka dot design, tapering ends; and mounted in low; per box..... 39

STATIONERY—Continued


LEAD PENCILS


 **CORONA No. 2** No. 2, Corona; round, yellow polished, extra quality lead; nickel tip and rubber. A smooth writer and popular seller; boxes 1/2 gro. Per box, 1.70. Per doz.


AMERICAN PENCIL CO.


 **CEDER 1040** No. 1040, Dickson; cedar, round, highly polished, patent inserted rubber; boxes 1 gro. Per box, 1.00. Per doz.


No. 1050, Dickson; black polished; patent inserted rubber; 1 gro boxes. Per box...
No. 1000, Dickson; red polished; patent inserted rubber; 1 gro boxes. Per box....


 **BEATSALL 465** No. 465, Beats All; hexagon; nickel tip and rubber; boxes 1/2 gro. Per box.....

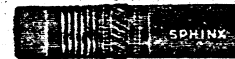
 **BEATSALL JUNIOR 572** No. 572, Beats All Junior; black, round, rubber tip; length, 6 3/4 inches; 1 gro in box. Per box.....

 **VELVET 527** No. 527, Velvet; hexagon; 1 doz on cedar; gilt point protector; very popular. No. 2 lead. Per doz.....


 **VELVET 557** No. 557, Velvet; hexagon; beautifully finished, gilt tip and red eraser; No. 2 lead; 1 doz in box. Per doz.....

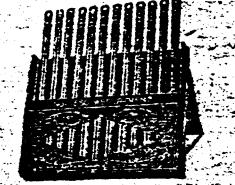
 **INDIAN 459** No. 452, Indian; hexagon; polished, yellow finish, gilt tip and red rubber; No. 2 lead. Per doz.....
No. 453, Indian; same description as above; No. 3 hard lead. Per doz.....

 **KNICKERBOCKER** No. 257, Knickerbocker; yellow finish; nickel tip and rubber; No. 2 lead. Per doz.....


 **SPHINX** No. 118, Sphinx; ebony finish; hexagon; thick lead, No. 2; nickel tip and rubber; free and easy writer. Per doz.....

Lead Pencils—Continued


 **SENATOR** No. 1122, Senator; conic shape; tapering; natural wood, highly polished; boxes 1 doz. Per doz.....

 **Pencil Assortment** No. 1560, Pencil Assortment; 1 doz high grade pencils; metal tips with erasers; in standing rack. Completes.....

COLORED LEAD PENCILS


 **BONNY BLUE** Bonny Blue; extra quality, thick blue lead; 2 doz in shiny blue cover box. Per doz.....
ROSS RED extra quality, thick red lead. Per doz.....

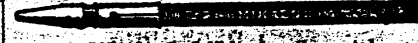
CARPENTER PENCILS

 **CARPENTER** No. 750, Carpenter; 7 1/2 in polished lead.

COPYING OR INDELIBLE PENCILS

 **COPYGRAPH 958** No. 958, Copygraph; purple, iridescent tip; boxes 1/2 gro each. Per box; 2.10. Per doz.....

 **EAGLE COPY 858** No. 858, Eagle Pencil Co.; a beauty, with enameled mouthpiece on each pencil; boxes 1/2 gro. Per box, 2.10. Per doz.....

 **Mikado** No. 806, Mikado, indelible pencil; metal point protector; 1 doz in box. Per doz.....

 **VENUS COPYING 171** No. 171, Venus; indelible, with white enameled mouthpiece. Per doz.....


EAGLE PENCIL CO.


 **EXPRESS 30** No. 30, Express; hexagon, red finish, nickel tip and rubber; 1/2 gro in box. Per box.....


 **EXPRESS 109** No. 109, Express; hexagon, yellow finish; nickel tip and rubber; 1/2 gro in box. Per box.....

 **TRANSIT 54** No. 54, Transit; red finish, round, with nickel tip and eraser; 1 gro in box. Per box.....

 **ARROW 101** No. 101, Arrow; six assorted finishes, with nickel tip and rubber; 1/2 gro in box. Per box.....

 **STARS & STRIPES** No. 244, Stars & Stripes; handsomely decorated with the national colors; No. 2 lead, nickel tip and rubber. Per doz.....

 **DIAGRAPH 817** No. 817, Diagraph; satin on top, with finish, copper; rugged surface, nickel tip and rubber. Per doz.....

 **MIKADO** No. 174, Mikado; hexagon, fancy tip and eraser; bright yellow, polished; No. 2 lead; very fine pencil; 1 doz in box. Per doz.....


 **ADMIRAL** No. 508, Admiral; hexagon; No. 2 lead; polished, navy blue finish; red rubber; 1 doz in box. Per doz.....

LARGE PENCIL

 **773** No. 773, Extra Large; soft black lead, useful for marking, checking, measuring, etc. A most valuable pencil for use in the laboratory, and in the office. Per doz.....

Lead Pencils—Continued


ECONOMY PENCIL

 **ECONOMY PENCIL** No. 518. A practical article, whose pencil can be used in the very best barrel contains a high grade pencil and rubber eraser. Both pencil and eraser are admirable. Put up in convenient case and hanging by a string. Per doz.....

EBERHARDT FABER

 **MONGOL 322** fancy tip with red eraser; boxes 1 doz. Per doz.....


 **EDITOR 6329** editors' use, checking, etc. 1 doz in box. Per doz.....

 **BLACK MONARCH 512** No. 512, Black Monarch; extra thick lead; useful for checking, sketching, etc. 1 doz in box. Per doz.....

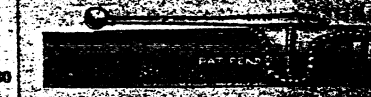
No. 631 SPEAR PENCIL

 **SPEAR PENCIL** A pencil and eraser pencil, highly finished in hand, set up 1 doz in carton with extra boxes containing black lead for each pencil a dandy 10-center. Per doz.....

SLATE PENCILS

 **SLATE PENCIL** 100 in box. Per box.....
SLATE 595 No. 595, Slate; extra thick lead, useful for checking, sketching, etc. 1 doz in box. Per doz.....

PENCIL AND FOUNTAIN PEN CLIPS OR HOLDERS

 **Pencil Clip** No. 545, Pencil Clip; same as No. 544, but on display card, per card. When ordering mention the number which you desire.
Pencil Holder No. 544, Pencil Holder; same as No. 545, but on display card, per card.

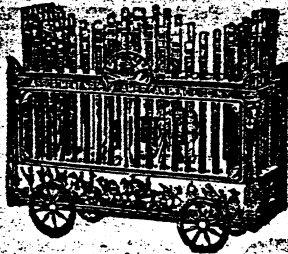
PENCIL BOX

 **Pencil Box** No. 546, Pencil Box; same as No. 545, but on display card, per card.

STATIONERY—Continued

FANCY PENCIL ASSORTMENTS

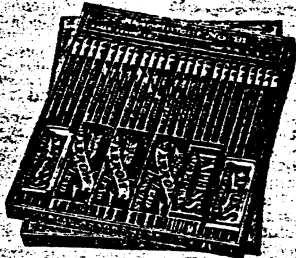
No. 1679. MENAGERIE PENCIL ASSORTMENT. Consists of 1/2 gross round and hexagon pencils of finest quality, finished in assorted colors and fitted with gilt and nickel tips and colored rubber plugs. This is one of the most attractive and biggest selling assortments ever placed on the market. One of its most advantageous features being that all sides of the pencils can be seen; it is beautifully lithographed in colors representing a lion's circus cage. Per box..... 1.65



No. 1679

No. 1176. TERRACE PENCIL ASSORTMENT. Just out, consisting of 6 dozen standard assorted pencils, attractively arranged in a unique and effective display; are the most practical combinations ever offered; per box..... 1.65

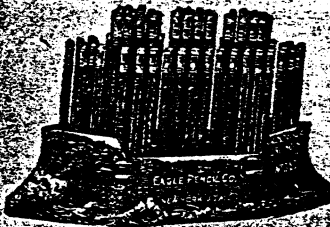
No. 548. PREMIUM PENCIL ASSORTMENT; a fine pencil to retail 2 for 5c; assorted colors, hexagon shape; nickel tip and rubber eraser, 6 doz in box, per box..... 85



No. 51. ASSORTMENT, hexagon and round shapes; in all the popular colors; nickel tip and rubber eraser; good one to retail 3 for 5c; 6 doz in box, per box..... 85



No. 1155. MIRROR ASSORTMENT, contains 6 doz high grade pencils, polished, in assorted rich colors, metal tips and rubbers. Complete..... 1.75

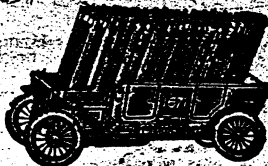


No. 1188. OCEAN GREYHOUND PENCIL ASSORTMENT. This novel pencil display holder will help you increase your pencil business. Contains 6 doz high grade pencils, metal tips with eraser, 6 doz in assortment, complete..... 85

Fancy Pencil Assortments—Contd.



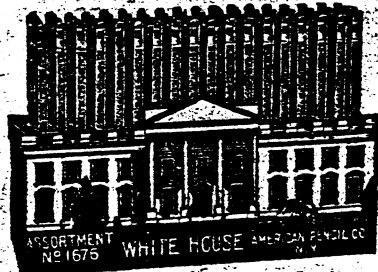
No. 1189. The 6 doz pencils contained in this assortment are of the highest quality and will make this attractive display a leader as it will interest everyone that sees it. Per assortment..... 1.65



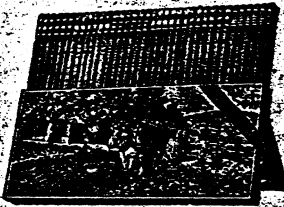
No. 1671. Something new and very attractive. AUTO PENCIL ASSORTMENT, consists of 6 doz standard pencils, metal tips with erasers, mounted in automobile; 6 doz in box, per box..... 1.65



No. 1125. ALHAMBRA ASSORTMENT, consists of 6 doz best quality lead pencils; gold and silver finished tips with rubber; smooth, scroll and fluted designs; beautifully decorated in various colors; will sell on sight; per box..... 1.65



No. 1678. WHITE HOUSE PENCIL ASSORTMENT, contains a half gross of high grade pencils, fitted with nickel tips and erasers. This is an entirely new assortment and excellent value; complete..... 1.75



No. 1674. PENCIL ASSORTMENT. One doz each of six carefully selected, pencil styles in 5 pretty upright picture boxes. Contents are all high quality goods, including the leaders, 'Valves' and 'Indians'. All exceedingly popular and beautiful assortment of quality and value. These are six different assortments, each containing 6 doz pencils, 6 doz in assortment, complete..... 85

SIMPLEX PENCIL SHARPENER



No. 556, best on the market, a simple and handsome display sharpener..... 85



COMPASS

No. 557, the best on the market. Compass, fitted with a fine paper for convenient use. Of extra fine quality, the box is made of brass. This compass is the best of its kind, and is the only one of its kind that will give a true and accurate line. It is the only one of its kind that will give a true and accurate line. It is the only one of its kind that will give a true and accurate line. For sale by the box..... 85

RUBBER ERASERS

No. 464. American Rubber Assortment, consists of 3 doz finest quality and various styles; assorted red and green ink pencil erasers, 3 doz in box, per box..... 85



No. 431

No. 431. Large size ink and pencil eraser. Ends are beveled. Very handy. 1 doz in box, per doz..... 85

No. 430. Penny pencil eraser, beveled ends. 1 doz in box, per box..... 85

No. 346. Large pencil eraser, beveled ends, extra quality rubber, 1 doz in box, per box..... 85

RUBBER BANDS

Guaranteed 5 Years



No. 801. Rubber Band Assortment, a candy tin, 10c article, 3 doz 10c packages in cases, per doz..... 85

CRAYONS AND CHALK HANDY MARKING CRAYONS

No. 1, black, round, 1/2 doz in box, per box..... 85
tin, glass, etc., 1 doz in box, per box..... 85
No. 3, black, round, 1/2 doz in box, per box..... 85
paper, tin, glass, etc., 1 doz in box, per box..... 85
No. 2, black, hexagon, 3/16x1/4 in. hard, for lumber, iron, stone; 1 doz in box, per box..... 85

CARPENTER'S CHALK

White, boxes 1/2 doz, per box..... 85
Blue, boxes 1/2 doz, per box..... 85

WHITE CHALK CRAYONS

Best Quality
Boxes, 1 gro, per box..... 85
Cases, 100 grs, per box..... 85

SCHOOL CRAYON PENCIL



No. 518, standard, used in schools, per box..... 85